



## Analysis Sheet

(Confidential Information)

Company

Street

Zip code / city

Phone / cell phone

Fax

Contact person

E-Mail address

Entire business activity		Domestic	Abroad
Number of clients			
Number of outgoing invoices of the last fiscal year			
Turnover including VAT of the last fiscal year			
Expected revenues including VAT for the current fiscal year			
Credit notes as % of turnover			
Average receivables of the last fiscal year or DSO (day sales outstanding)			
Expected maximum receivables of the fiscal year			
Bad debts of the <b>penultimate</b> fiscal year, due to insolvency of end users			
Bad debts of the <b>last</b> fiscal year, due to insolvency of end users			
Bad debts of the <b>current</b> fiscal year, due to insolvency of end users			
Receivables are assigned			
Receivables are covered by credit insurance			
Name of credit insurer			

Five biggest end users	Average amount of receivables in thousand EUR	Country